

THE JOURNAL OF INDUSTRIAL ECONOMICS



FOURTEENTH CEPR/JIE CONFERENCE ON APPLIED INDUSTRIAL ORGANIZATION

Hosted by

University of Bologna

Supported by

University of Bologna Journal of Industrial Economics (JIE) CEPB

Bologna; 22-25 May 2013

PROGRAMME

WEDNESDAY 22 MAY

09.00 – 17.30 *IO School*

THURSDAY 23 MAY

08.40 – 09.00 *Welcoming Remarks*

Session 1: Patents
Chair: TBC

09.00 – 09.50 | Conflict Resolution, Public Goods and Patent Thickets

Dietmar Harhoff (University of Munich), *Georg von Graevenitz (University of East Anglia) and Stefan

Wagner (ESMT European School of Management and Technology)

Discussant: Jeff Thurk (University of Notre Dame)

09.50 – 10.40 | Universal Intellectual Property Rights: Too Much of a Good Thing?

Emmanuelle Auriol (Toulouse School of Economics and CEPR), Sara Biancini (Université de Caen Basse-Normandie and CREM) and *Rodrigo Paillacar (Université de Cergy-Pontoise Laboratoire

THEMA)

Discussant: Nicolas Sahuguet (HEC Montréal and CEPR)

10.40 - 11.00 Coffee Break

Session 2: Bundling
Chair: TBC

11.00 – 11.50 Dominance and Competitive Bundling

Sjaak Hurkens (Institute for Economic Analysis, CSIC and Barcelona Graduate School of Economics), Doh-Shin Jeon (Toulouse School of Economics and CEPR) and *Domenico Menicucci (Università

degli Studi di Firenze)

Discussant: Arthur Fishman (Bar-Ilan University)

11.50 – 12.40 Unbundling the Incumbent: Evidence from UK Broadband

Mattia Nardotto (Telecom ParisTech and University of Cologne), *Tommaso Valletti (Imperial College London, Telecom ParisTech and CEPR) and Frank Verboven (Katholicke Universiteit Leuven and

CEPR)

Discussant: Francine Lafontaine (University of Michigan)

12.40 - 14.10 Lunch

Session 3: Dynamic Pricing

Chair: TBC

14.10 – 15.00 Testing for Equilibrium Multiplicity in Dynamic Markov Games

Martin Pesendorfer (London School of Economics) and *Yuya Takahashi (Universität Mannheim)

Discussant: Pierre Dubois (Toulouse School of Economics and CEPR)

15.00 – 15.50 Do Consumers Correctly Expect Price Reductions? Testing Dynamic Behavior

Philippe Février (CREST (INSEE)) and *Lionel Wilner (CREST (INSEE))

Discussant: Andrew Ching (University of Toronto)

15.50 – 16.40 Discount Pricing

*Mark Armstrong (University of Oxford) and Yongmin Chen (University of Colorado, Boulder)

Discussant: Yossi Spiegel (Tel Aviv University and CEPR)

16.40 - 17.00 Coffee Break

Keynote 1

Chair: TBC

17.00 – 18.00 Exclusive Dealing As a Barrier to Entry – Evidence from Automobiles

Frank Verboven (University of Leuven and CEPR)

FRIDAY 24 MAY

Session 4: Auction

Chair: TBC

08.30 – 09.20 | Competition in the Economic Crisis: Analysis of Procurement Auctions

Klaus Gugler (Vienna University of Economics and Business), Michael Weichselbaumer (Johannes

Kepler University Linz) and *Christine Zulehner (Johannes Kepler University Linz)

Discussant: Tobias Kretschmer (University of Munich)

09.20 – 10.10 Effects of Minimum Bid Increment in Internet Auctions: Evidence from a Field Experiment

Janne Tukiainen (The Government Institute for Economic Research and The Helsinki Center of

Economic Research)

Discussant: Philippe Gagnepain (Paris School of Economics- Université Paris 1 Panthéon Sorbonne)

10.10 – 11.00 Competition in Austrian Treasury Auctions

Helmut Elsinger (Oesterreichische Nationalbank), *Philipp Schmidt-Dengler (University of Mannheim

and CEPR) and Christine Zulehner (Johannes Kepler University Linz)

Discussant: Oren Rigbi (Ben-Gurion University of the Negev)

11.00 - 11.20 Coffee Break

Session 5: Market Power

Chair: TBC

11.20 – 12.10 | Monopolistic Competition and Optimum Product Diversity Under Firm Heterogeneity

Swati Dhingra (London School of Economics) and *John Morrow (London School of Economics)

Discussant: Ayse Ozgur Pehlivan (Bilkent University)

12.10 – 13.00 What Does Medicare D Share with LIBOR and Procurement Auctions? The Distortionary

Effects of the Low Income Subsidy Franceso Decarolis (Boston University)

Discussant: Mauricio Varela (University of Arizona)

13.00 - 14.30 Lunch

Session 6: Competition and Quality

Chair: TBC

14.30 – 15.20 The Role of Quality in Service Markets Organized as Multi-Attribute Auctions

*Elena Krasnokutskaya (John Hopkins University), Kyungchul Song (University of British Columbia)

and Xun Tang (University of Pennsylvania)

Discussant: Florin Maican (University of Gothenburg)

15.20 – 16.10 Competition for Advertisers in Media Markets

*Simon P. Anderson (University of Virginia), Øystein Foros (Norwegian School of Economics) and

Hans Jarle Kind (Norwegian School of Economics)

Discussant: Laurent Linnemar (CREST-LEI)

16.10 – 17.00 | Hospital Competition and Quality: A Spatial-Econometrics Approach

Hugh Gravelle (University of York), Rita Santos (University of York), and *Luigi Siciliani (University of

York and CEPR)

Discussant: Jozsef Molnar (European Commission)

17.00 - 17.20 Coffee Break

Keynote 2

Chair: TBC

17.30 – 18.30 Household Finance from an Industrial Organization Perspective

Ali Hortaçsu (University of Chicago)

20.30 Dinner

SATURDAY 25 MAY

Session 7: Contracts

Chair: TBC

08.30 – 09.20 Franchisees' Financial Constraints and Franchisors' Franchising Decisions

*Ying Fan (University of Michigan), Kai-Uwe Kühn (University of Michigan and CEPR) and Francine

Lafontaine (University of Michigan)

Discussant: Fabiano Schivardi (Università di Cagliari)

09.20 – 10.10 How Buybacks Eliminate Opportunism in Vertical Contracting

João Montez (London Business School)

Discussant: Salvatore Piccolo (Università Cattolica del Sacro Cuore)

10.10 - 10.30 Coffee Break

Session 8: Vertical Relations

Chair: TBC

10.30 – 11.20 Collective Exclusion

Claudio A. Calcagno (European University Institute) and *Liliane Giardino-Karlinger (Università LUISS

Guido Carli)

Discussant: Chiara Fumagalli (Università di Bologna)

11.20 – 12.10 | Bargaining in Bilateral Oligopoly: An Alternating Offers Representation of the "Nash-in-Nash"

Solution

*Allan Collard-Wexler (New York University and NBER), Gautam Gowrisankaran (Arizona, HEC

Montreal and NBER) and Robin Lee (New York University Stern)

Discussant: Stephen Hansen (Universitat Pompeu Fabra)

Keynote 3

Chair: TBC

12.10 – 13.10 The Internet and the Used Book Market

Glenn Ellison (Massachusetts Institute of Technology)

13.10 - 14.30 Lunch - tbc

14.30 – 16.30 Group Activity - tbc

Keynote speakers have 50 minutes to present, allowing for 10 minutes of questioning throughout. Speakers have 35 minutes to present and discussants 10 minutes, leaving 5 minutes for general discussion.

Organisers:

Giacomo Calzolari (University of Bologna and CEPR) **Marc Ivaldi** (Toulouse School of Economics and CEPR)

Scientific Committee:

Sofronis Clerides (University of Cyprus and CEPR)

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with thanks to





^{*} Indicates the presenter.